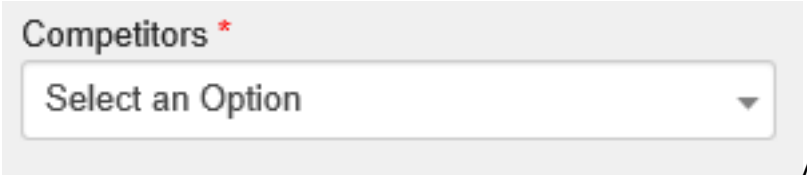
Opportunities

What is the Competitors field in Opportunity for?

The 

Â field is used for when an opportunity is lost and the reason was due to a competitor.Â In the Competitors selection box a list of competitors will be displayed to which you would select the competitor that we lost the opportunity to.

To close an opportunity as a loss Refer to "What does Closed-Lost mean in Opportunity Page?"

Attached files:

Unique solution ID: #1176
Author: Event Managers
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URL: https://staff.iconic.productions/KB/content/0cat=49/177/en/what-is-the-competitors-field-in-opportunity-for.html